

Leadership in Action

FPA members inspire others in many ways, helping lead in their practice, local Chapter, community, family and especially, with their clients. FPA Leadership in Action helps highlight these “everyday” qualities of our members and remind us that we all have opportunities to lead.



NAME: Scott Oeth, member since 2003

COMPANY: Cahill Financial Advisors, Edina, Minn.

Learn ... Teach ... Improve

A Leader in the Community

There are natural leaders, those who evolve as leaders, and those who find ways to teach these qualities to others. Count Scott Oeth in all three categories. Scott’s professional credentials certainly reflect his high standards and accomplishments as a financial planner. However, it’s his long commitment to the Boy Scouts of America program that has greatly influenced his character throughout the years. In this leadership “laboratory”, he earned the prestigious Eagle Scout award, which taught him the meaningful skills, actionable goal setting and planning experience that continue to be a foundation for his practice and community efforts today. Reflecting on the importance of the program’s teachings, he was inspired to reconnect with Scouting several years ago. Scott’s work on behalf of the Northern Star Boy Scouts of America has led him to serve on its President’s Cabinet, to chair several committees in the Eagle Scout Network, and to help significantly grow local scholarship funding, allowing for even more young people to benefit and receive educational assistance. “People gravitate to Scott and he has an amazing ability to easily engage complete strangers and earn their trust,” notes one longtime colleague. “Professionally, he never rests and constantly strives to improve his own body of knowledge with training, courses and more — all of which are above and beyond what his job requires.”

“There is no teaching to compare with example.”

— Sir Robert Baden-Powell

Lessons Learned

- Be Prepared!
- Help celebrate what’s right with today’s youth — not what’s wrong.
- Service to your community is an ongoing commitment.

Scott’s Leadership Portfolio

Scott is a member of FPA of Minnesota and has spoken at FPA’s national annual conference. He was recognized as one of the Top 50 Most Experienced Independent Financial Advisors by *Businessweek* (2009) and is also an adjunct professor at Minnesota State University, Mankato. Scott is a CFP® practitioner, a Chartered Financial Consultant, holds an MSFS from The American College and has been in the financial services industry since 1995. A graduate of Ball State University, Scott received All-American honors in volleyball, has captained a national championship team and continues to play in the nation’s top competitive tournaments.

If you would like to nominate an FPA member for Leadership in Action recognition, please visit: www.FPAnet.org/professionals/leaders.

