THE PLANNER

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"A Gold Level Chapter"

Dear Fellow FPA Member:

As the season (happily) turns to Spring, I'd like to update on some of our chapter's "doings":

April 20th Chapter Meeting– ***"Variable Annuities: Uses, Abuses and Best Practices."*** We are privileged to feature **Laurence Kosciulek**, the *NASD Director of Investment Companies Regulation* and **Jim Pierson**, *Nationwide Life's VP of Compliance* to share their expertise on this (often) controversial financial product.

April 29th – ***"Bus Trip to Atlantic City,"*** otherwise known as *"Exploring the Financial Variances in Ultra Short-Term Investing"* – (no continuing education on bus – a self study CD may be available. Check with Janet for details.)

June 20th – ***The Scott Hirschbein Memorial Golf Outing***. This event is *sold out* for golfers, but sponsorship opportunities exist.

October 28th – Our chapter's ***Annual Symposium***, bringing together some of the best and brightest minds in the financial service industry – Be sure to register before May 13th, to ensure your "early bird" deeply-discounted rate!

Pro Bono Update

Last month, Jon Ten Haagen, Susan Quigley, and I had the privilege of presenting a talk on "Getting out of Debt and Repairing Your Credit" to the executive staff of the Interfaith Nutrition Network ("The INN"). The INN addresses the issues of hunger and homelessness on Long Island, by providing food, shelter, long-term housing and supportive services to those in need. The presentation went very well; we have been asked to repeat it for another group of theirs.

Continued on Page 2

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THE FINANCIAL PLANNING ASSOCIATION

What's Happening –
Announcements from the Editor

> Our next program meeting will be held on **Wednesday, April 20th** from 5:30 to 8:10 PM at the Crest Hollow Country Club. Our topic for the evening is "Variable Annuities: Uses, Abuses and Best Practices".

> There will be a Bus Trip to Atlantic City on Friday, April 29th, 2005. See page 3 for details.

> The Annual Scott Hirschbein Memorial Golf Outing will be held on Monday, June 20th, 2005, at the Hamlet Wind Watch, Hauppauge, NY.

> Our next Annual Symposium and Exhibition will be held on **Friday, October 28, 2005** at the Crest Hollow Country Club, Woodbury, NY.

> Please check the back cover for the schedule of monthly meetings, seminars and chapter events, or our web site www.fpali.org.

> Our chapter has purchased a set of cassettes from Success Forum 2003 that will be available for members to borrow. They will be available at our monthly program meetings.

> Did you know that for every member you recruit you can earn a $25 coupon from National? Just make sure that the new member writes your name on their application as the person who referred him/her to the FPA. These coupons can be used toward the cost of your membership dues.

In adherence to the FPA's Open Forum Policy, the Financial Planning Association of Long Island welcomes advertisements from reputable suppliers of products and services to the financial planning community. However, the chapter's Board of Directors does not perform due diligence on advertisers or authors and cannot guarantee that their offerings or writings are suitable or correct.

Thank You's
March & April 2005

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? ? MainStay Funds
? ? MassMutual
? ? New York Mortgage Company
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Speakers

? ? Bart Shachnow, MBA, CFP®, CLU, ChFC, CPCU
Executive Director, National Underwriter
? ? Greg Goostray, State Street Global Advisors
? ? Lawrence Kosciulek
Director of Investment Companies Regulation, NASD, Washington, D.C.
? ? Jim Pierson, Vice President of Compliance, Nationwide Life, Columbus, Ohio

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President's Message
(Continued from page 1)

Our Pro Bono efforts are now officially "off-the ground" – we are seeking volunteers to assist in our efforts. Please contact Janet at the office if you can afford to offer a few hours here and there.

Lastly, the Board of Directors is always looking for new people to become involved with the chapter. If you would like information on how to become a member of the Board, please contact me and we can discuss it. We encourage new people to join us and to come up through the ranks. The best experience is working on our committees, then chairing a committee and then taking a place on the Board. It is a very rewarding experience to be able to give something back to your business community as well as having a say in what is taking place in your local chapter. Many of the most prominent members of our local financial planning community are members of this Board of Directors and Past President's Society.

Wishing you a wonderful Spring/Summer Season!

Yours truly,
Richard L. Bergen, CPA, CFP®

Special Events

For the past few years I have served as Vice President of Special Events for the chapter. The on-going programs which fall under my purview are:

The Annual Scott Hirschbein Memorial Golf Outing
The bus trips to Atlantic City

In addition, at the request or suggestion of board members, the Past Presidents Council, or the membership at large, I am always available to research a potential activity for the chapter. Sometimes the activities are strictly social in nature and sometimes there is an academic aspect to them. Both ongoing projects have been helped along by the efforts of Tommie Michalik and the golf committee members, who are Jon TenHaagen and Bill Huie.

We are currently researching a CE program for July, to be held on a boat out of Freeport, and possibly adding a second, smaller, golf outing in August. The first suggestion (the boat trip) came from the board retreat last summer and the second (golf outing) was requested by a number of the members who play in our annual golf outing.

Please let me know if there is an event you would like us to look into and of course if you want to volunteer, you are always welcome.

James E. Meyer
Vice President, Special Events

GOLF PUTTING CONTEST

Look for our Golf Putting Contest at our monthly meetings. The winner of the contest, which will run from March through May, will be awarded one free spot to golf in the Annual Scott Hirschbein Memorial Golf Outing which is being held on Monday, June 29th, 2005, at the Hamlet Wind Watch Golf and Country Club in Hauppauge.

The "New" Last Word on the Atlantic City Bus Trip

We are pleased to offer NYS Insurance CE to those attending the trip on **Friday, April 29th, 2005.** No CE courses will be given on the bus, however, you will be given a code card from The Hartford for self study where you may acquire as many as 15 CE (you choose how many you wish to take on a computer. All CE will require an exam to be proctored at your convenience by Peter Yost of The Hartford.

Departing from Nicky-J's Café, lower level,
445 Broadhollow Rd, Melville, NY

7:30-8:30 AM Registration/Sign-in and Breakfast
8:45 AM Bus Leaves -
Destination ShowBoat Hotel & Casino
6:00 PM Approximately leave Atlantic City
9:00 PM Approximately arrive in Melville

Attendance is limited as we only have one bus so please respond quickly!

– -

FRIDAY, APRIL 29, 2005
BUS TRIP TO ATLANTIC CITY

To Reserve a Seat on the Bus
Please send in the following Registration Form
With your check in payable to:
The Financial Planning Association
of Long Island
1895 Lincoln Avenue, East Meadow, NY 11554

FPA OF LI MEMBERS: $25.00
ALL OTHERS: $35.00

NAME(S): _____

_____

EMAIL: _____

PHONE: _____

FPA MEMBER # _____

MOVIE REQUEST: _____

_____

Financial Planning Awareness Week in Autumn 2005

The FPA annually celebrates Financial Planning Awareness week each Fall to promote the concepts of financial planning. On Saturday, October 22, 2005, our chapter will be sponsoring the annual Senior Expo at Suffolk Community College's Brentwood Campus. Previous years experience have shown this is a popular, well attended event. Previous years have enjoyed crowds of 8,000 -10,000 participants. Volunteers are needed to staff the FPA booth and answer basic question related to financial planning and distribute informative brochures and souvenir items. Members are needed for 1-2 hour shifts throughout the morning and early afternoon.

If you are interested in participating, please indicate on the form below what hours you are available and forward it to Janet in the chapter office, by email, mail or fax.

Mail to: The FPA of Long Island
1895 Lincoln Avenue
East Meadow, NY 11554-2522

Or Fax to: 516-542-2005

Or Email to: fpali@optonline.net

Volunteer's Name: _____

Phone #: _____

Email: _____

Times Available:

8 AM _____	1 PM _____
9 AM _____	2 PM _____
10 AM _____	3 PM _____
11 AM _____	4 PM _____
12 PM _____	Anytime _____

Committee Chair: Michael Kresh, 631-951-9050

Many Thanks to Our 2004-2005

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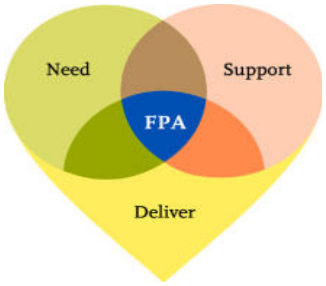
Being the community that brings together those who deliver financial planning, those who support it and those who benefit from it.



Mark your Calendar:
2005 Symposium
October 28, 2005
You won't want to miss it!

Looking for a Few Good Planners: Howard Black Award Nominations Due August 15, 2005

The FPA of Long Island is seeking nominations for the Howard Black Award, which recognizes an individual who has made outstanding contributions to the financial planning profession. The award will be presented at The 6th Annual Symposium and Exhibition, October 28th, 2005. Nominees for the Howard Black Award should be professionals who have made a significant contribution to the financial planning profession in the areas of service to society, academia, government and in professional activities. They must also exemplify FPA's core values of integrity, competence, relationships and stewardship. Nominations are due by August 15th. A Nomination Form can be found on page 10 of this newsletter.

SCOTT HIRSCHBEIN MEMORIAL GOLF OUTING

MONDAY, JUNE 20, 2005

The Hamlet Wind Watch Golf and Country Club
1715 Vanderbilt Motor Parkway, Hauppauge, NY

SPONSORSHIP SIGN-UP FORM

Breakfast Sponsor	$300 _____
Lunch Sponsor	$300 _____
"Hole in One" Contest Sponsor	$300 __Sold__
$100 A Hole Sponsor	$100 _____
Golf Awards Sponsor	$300 _____

Please indicate your choice, complete this form and mail it with your check payable to the Financial Planning Association of LI and a business card to:

The FPA of Long Island
1895 Lincoln Avenue
East Meadow, NY 11554-2522

Company Name: _____

Wholesaler: _____

Address: _____

_____

Phone: _____

Email: _____

Fee Advisor Group Studies ETF's

On Wednesday, April 6th, the Fee Advisor Group met at Mary's Backyard Restaurant in Bethpage to study ETF's. Greg Goostray of State Street Global Advisors spoke on the strategic, tactical and practical applications followed by a Q & A. An interactive idea exchange among advisors then followed in which many of the 25 advisors at the meeting told of their experiences. It was a lively discussion that accomplished the mission of the Fee Advisor Group: to promote ideas, interaction and networking among fee advisors.

The Fee Advisor Group is opened to all FPA-LI chapter members who are either principals or employees of SEC or NYS Registered Investment Advisors or SEC Registered Investment Advisor Reps (IAR).

Only members of this group will be invited to participate in future meetings. If you qualify and are not registered with the group, contact Janet Cino at the chapter office for an application. For information about the group contact Andrew Rich, CFP, the Fee Advisor V.P.

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FPA of Long Island
Preliminary Symposium Agenda
Friday, October 28, 2005

7:30 - 9:00 a.m.	**Registration**
8:00 - 9:00 a.m.	**Pre-Conference Session *(1 CFP and/or CPA CE credit)*** **Tax Update:** Robert Katz, Esq.; Katz, Bernstein & Katz
8:00 - 9:30 a.m.	**EXHIBIT HALL OPEN - Breakfast with Exhibitors-**
9:30 - 10:30 a.m.	**Opening General Session *(1 CFP and/or CPA CE credit)*** **Keynote Speaker: TBA**
10:30 - 11:00 a.m.	**EXHIBIT HALL OPEN - Break with Exhibitors**
11:00 a.m. - 11:50 a.m.	**Concurrent Sessions I** ?? **Trusts in an Elder Law Practice *(1 CFP and/or CPA CE credit)*** Speaker: Vincent Russo, Esq., Vincent J. Russo & Associates, P.C. ?? **Annuity Contract Ownership *(1 CFP and/or CPA CE credit and/or 1 NYS Ins. Credit)*** Speaker: Susan O'Connor, Nationwide/The Best of America ?? **Practice Management and Student Track- Best practices for Building a Successful Financial Planning Practice and Career (No CE credit)** Speakers: Panel TBA ?? **Fee Advisor Track- Topic TBA *(1 CFP and/or CPA CE credit)*** Speakers: TBA
11:50 a.m. - 12:10 p.m.	**EXHIBIT HALL OPEN - Break with Exhibitors *(first Raffle)***
12:10 p.m. – 1:00 p.m.	**Concurrent Sessions II** ?? **Divorce Planning *(1 CFP and/or CPA CE credit)*** Speaker: Nancy Kaye-Kirsch, CFP, CDP, Sound View Financial ?? **Asset Allocation *(1 CFP and/or CPA CE credit)*** Speaker: Richard McQuaid, Grantham, Mayo, Van Otterloo & Co. (GMO) LLC ?? **How to Present Like a Pro (No CE credit)** Speaker: Wendy Gold, President of Firelands Communication ?? **Student Track- How to Pass the CFP Exam (No CE credit)** Speakers: Panel TBA
1:00 - 2:30 p.m.	**Lunch *(1 CFP and/or CPA CE credit)*** **Luncheon Speaker: Alan Hevesi, Comptroller, New York State**
2:30 - 2:50 p.m.	**EXHIBIT HALL OPEN - Raffle**
2:50 p.m. - 3:40 p.m.	**Concurrent Sessions III** ?? **Fixed Income *(1 CFP and/or CPA CE credit)*** Speaker: Thomas Sorrell, Executive VP and CIO, Guardian Life Insurance ?? **Practice Mgt Track- Topic TBA (No CE credit)** ?? Speaker: TBA ?? **Reverse Mortgages *(1 CFP and/or CPA CE credit)*** ?? Speaker: David Peskin, Founder & President of Mortgage Warehouse, Vertical Lend and Boulder Financial Group
3:40 - 3:50 p.m.	**Afternoon Break**
3:50 - 5:30 p.m.	**Post-Conference Session *(2 NYS Insurance and/or CFP and/or CPA CE credits)*** **Long Term Care Insurance Topic(s) TBA** Speaker: TBA

Alan Hevesi Robert Katz Vincent Russo

SYMPOSIUM & EXHIBTION 2005

October 28, 2005 – Crest Hollow Country Club, Woodbury, NY

A Huge ***"Thank You"*** to the Sponsors & Exhibitors who generously contributed to make this program possible!
(The following listing represents sponsors as of April 11, 2005).

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Oppenheimer Funds

Gold Level ($1,995)
Federated Investors
JennisonDryden Funds

Silver Level ($800 and up)
Access Brokerage Services
The Alger Fund
American Stock Exchange
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NY Long Term Care Brokers Ltd.
Pacific Life & Annuity Company
Scudder Investors
State Street Global Advisors
TD Waterhouse Institutional Svcs
Vanderbilt Financial Group
Vertical Lend
Wells Real Estate Funds

- -

Sponsorship opportunities are limited. If you would like details on sponsoring call Tommie Michalik at 631-845-5100

Mark your calendars now for
Friday, October 28, 2005,
Crest Hollow Country Club, Woodbury, NY

This is the event of the year and I can think of at least 10 reasons why you should attend this year's Symposium:

1. **It's a fabulous opportunity to network with speakers and peers.**
2. **Visit with reps from over 50 companies in our Exhibition Hall.**
3. **Learn from prominent experts on new laws and regulations.**
4. **Earn up to three (3) NY State Insurance Continuing Education credits.**
5. **Learn new ideas at one of our many educational workshops.**
6. **Hear from Alan Hevesi, Comptroller, New York State.**
7. **Earn up to eight (8) CFP and/or CPA Continuing Education credits.**
8. **Socialize with your colleagues during our scrumptious luncheon.**
9. **Hear from top-notch speakers, such as Bob Katz and Vincent Russo, on upcoming changes that will affect our industry.**
10. **It's just good to get out of the office once and a while!**

Register before May 13, 2005, and you will **save $25** off the regular registration rate. Act now and you will also receive a **$10 Chapter Certificate** that you can use at upcoming chapter programs.

Sincerely,
Louis J. Cino
Vice-President, Symposium 2005

Symposium 2005:
October 28, 2005 - Crest Hollow Country Club, Woodbury, NY

Name: _____

Company: _____

Address: _____

City: _____ Zip: _____

Badge Name: _____ Phone: _____

Email: _____ Fax: _____

CFP License #: _____ NYS License #: _____

Rates:	By May 13, 2005	5/14/05-10/14/05	10/15/05-10/28/05
Member	$125.00*	$150.00	$200.00
Non-Member	$175.00*	$200.00	$250.00

*-plus $10 off chapter coupon.

Return to FPA of LI, 1895 Lincoln Ave, East Meadow, NY 11554-2522.

A full refund will be granted as long as you contact us by October 14, 2005. Refund will not be granted after October 14, 2005, however substitutions can be

Membership

FPA of Long Island New Members
February-March 2005

Welcome To

Gerard T. Bandini, Smith Barney, Manhasset, NY

William Becker, Be Prepared Financially, Inc., E Northport, NY

Ceren Brunell, Comprehensive Consulting Company, Brooklyn, NY

Iping Clara Chen, Williston Park, NY

Karin M. Davis, AIG Bank, Centerport, NY

Virginia Higgins, CFP®, Solomon Smith Barney, Centerport, NY

Brian C. Hill, Nationwide Financial, Long Beach, NY

Franklin Iryami, Smith Barney, Manhasset, NY

Christopher Piazza, JP Morgan Chase, Seaford, NY

Christopher Livingston, West Islip, NY

Gigi Turbow Marx, Old Fields Advisors, LLC, Setauket, NY

Louis A. Soriano, Navigator Financial Strategies, Inc., Smithtown, NY

David L. Spiegel, CFP®, AXA Advisors, Lake Success, NY

Rhonda L. Weinman, Merrill Lynch, Dix Hills, NY

Jack Yi, JP Morgan Investments, Port Washington, NY

Anniversaries

Congratulations to the following Long Island Chapter FPA members who are celebrating significant FPA anniversaries in March and April.

15 Years

Rita Eisenstein, CFP®	Great Neck	NY	April 26, 1990

10 Years

Frederick E. Bennetter, CFP®	Copiague	NY	April 1, 1995
Joseph P. Chiavetta, CFP®	N Bellmore	NY	April 7, 1995

5 Years

Salvatore Armao, CPA/PFS, CFP®	Valley Stream	NY	March 20, 2000
Lynn R. Najman, CFP®	Garden City	NY	March 22, 2000
Paul B. Wolf, CFP®, CFS	East Islip	NY	March 24, 2000
William G. Germanakos	Lynbrook	NY	April 14, 2000
Frank G. Giangrande, CFP®	Long Beach	NY	April 18, 2000
Daniel N. Saxe, CFP®	Farmingdale	NY	April 20, 2000
Alan L. Beecher	Islandia	NY	April 28, 2000
Ellliot A. Fink	Roslyn Heights	NY	April 28, 2000

Are You Ready to Attain Your CFP® Certification? FPA® Can Help.

FPA® offers special career development programs and resources for members interested in obtaining their CFP® certification. Through FPA's Career Center, FPA members have access to the following:

1. Free Assessment Tests
   - Dalton Publications' Diagnostic Exam
   - Keir Educational Resources' Preliminary Assessment of Certification Exam Readiness (PACER)
2. CFP Review Materials at Reduced Prices
   - Dalton Publications
   - Keir Educational Resources
3. Financial Planning Education Programs for FPA Members at a Reduced Price
   - College for Financial Planning
   - Kaplan College

If you're ready to advance your career, FPA can help. Visit our Career Center to learn more about– and to take advantage of– these opportunities.

www.fpanet.org

Take Advantage of Free Online CE Credits

Your FPA® membership entitles you to 12 free continuing education (CE) online exams per year to help satisfy your CE requirements for the CFP® certification. Access these CE exams within the *Journal of Financial Planning* area of the FPA Web site (www.fpanet.org). When the page loads, scroll down for a link that reads, "Click here to go to the online exams." After logging on with your FPA member name and password, you'll access a page listing available online exams. The page will also indicate how many credits remain out of your annual total.

Upon successful completion, you'll receive a certificate via e-mail, and FPA will submit results to CFP Board at no cost. These online credits are not transferable. Unused credits cannot be carried over to your next membership period.

COMMITTEES

The following is a list of the standing committees for the Chapter. We encourage you to get involved and help wherever your interest may lie. Some people have Indicated an interest in serving on the Board of Directors of the Chapter, but please be advised that we do have a requirement whereby members must serve on a committee before being considered for the Board.

Please fell free to contact the individual Vice President or the Chapter Office, if you wish to offer your time or input.

Programs VP– Sandy Joel Siff	516-671-1099
Education VP- Joe Fleischman	631-845-5101
Symposium VP– Lou Cino	516-678-5000x6357
Directory VP- Jim Graziano	718-848-7200
Sponsors VP- Tommie Michalik	631-845-5101
Membership VP– Moss Kaufman	631-366-1999
Communication VP- Michael Baras	516-481-0994
Public Relations VP- Michael Kresh	631-951-9050
Govt Affairs VP- Marie Rolston	631-289-1876
Ethics VP- Ray Mignone	718-229-2514

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Fax resume to 516-921-2386

THE HOWARD BLACK MEMORIAL AWARD
FOR
ACHIEVEMENT AND EXCELLENCE IN FINANCIAL PLANNING

This award has been presented annually since 1993, in memory of Howard Black, JD, CFP, ChFC, who passed away suddenly in 1992. He was a special person in the Long Island financial planning community, and served on the board of the LI-IAFP. Howard was a colleague, teacher, advisor, mentor and friend to many. These talents he gave freely, without reserve. He was truly a role model for our financial planning community. Beyond his professional excellence and achievement, he exemplified the epitome of ethics and principle. To honor his memory, this award was established by those in our organization that he touched in countless ways. It is intended to be a prestigious recognition given to an outstanding member of the Long Island financial planning community.

THE AWARD: The award was initially presented by the Board of Directors of the Long Island Chapter of the IAFP. Following the merger of the IAFP and the ICFP, the decision was made to continue this tradition in the memory of a notable contributor to the Long Island financial planning community. The award is administered by the Past Presidents Council of the Long Island Chapter of the FPA. The Council includes past presidents of the former LI-IAFP Chapter, the former LI-ICFP Society, and the newly formed LI-FPA.

NOMINEE QUALIFICATIONS:

?? Active membership in the Long Island Chapter of the Financial Planning Association (FPA)
?? Noteworthy Service and Contribution to the Financial Planning Profession
?? Noteworthy Service to the Public
?? Adherence to High Ethical Standards

> Nominees are not required to be practicing financial planner professionals, and might be from other allied professions or academic disciplines with strong financial planning focus.

NOMINATION FORM
Must be Submitted by August 15, 2005

I. Nominees Name: _____

Address: _____ City / State / ZIP: _____

II. Professional Designations Held: _____

III. Professional Organization Membership: _____

IV. Service and Contribution to the Financial Planning Profession:
( ) Lecturer ( ) Teacher / Instructor ( ) Authorship ( ) Boards/Committees ( ) Other
(Describe in attachment)

V. Service to the Public:
( ) Civic ( ) Charitable / Volunteer ( ) Other: ***(Describe in attachment)***

VI. Has Nominee signed a Code of Ethics Pledge? Y / N With whom?_____

VII. Has Nominee received any Complaints or Compliance citations? Y / N ***(If yes, attach explanation)***

VIII. Three Other Financial Planning Professionals to Whom Nominee is known: ***(Provide Contact Information)***

1. _____
2. _____
3. _____

IX. Special Remarks (Please attach)

Date of Submission: _____ Submitted By: _____ **

** ***Not Required / Nomination may be submitted anonymously***

SUBMIT THIS FORM TO: The Past Presidents Council, The FPA of Long Island,
1895 Lincoln Avenue, East Meadow, NY 11554-2522; Ph: 516-542-2004 / FAX: 516-542-2005

All nominations must be submitted by August 15, 2005.
The Award will be presented at the FPA of Long Island's Symposium on October 28, 2005.
We hope all members will aspire to nominate a colleague of themselves for this prestigious recognition of their peers.

You've planned for your clients,
But Have You Planned Your Own Retirement?

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Volunteers needed for Symposium 2005!

If you have any ideas for topics, speakers, or exhibitors for Symposium or would just like to help out in any way you can, the Symposium Committee would like to hear from you. Our next meeting will be on Wednesday, April 20, 2005, from 3:00-4:00 PM at the Crest Hollow Country Club. For further information about joining the Committee or if you would just like to share any ideas or feedback for Symposium 2005 that you may have, please contact:

Louis Cino, VP Symposium
516-678-5000 ext 6357 or
e-mail him at: lcino@molloy.edu.

SITUATIONS AVAILABLE:

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?? Building a fee based practice
?? Association with top independent B/D
?? State of the art technology
?? Total independence

If interested contact Jessica Trask or Stephen Davis at Safeharbor Asset Management.
631-421-4341, email:
skdavis@investsafeharbor.com

A Member of the **AIG Advisor Group**

Woodbury Office For Rent

Just Built!! Beautiful, windowed, private office with networked secretarial workstation in large professional suite. Conference room, kitchen, filing storage. Furnished or unfurnished. Top floor of building with scenic views, great sunsets. Great for financial planners, accountants, attorneys, etc. Network with and learn from other planners and professionals.

Call (516) 921-8300 for info and viewing.

Free Guest Pass

Do you have an associate or colleague who is thinking about joining the FPA, but wants to experience a chapter meeting first?

One free guest pass is available to any person who has never attended an FPA of Long Island chapter meeting. (All free guests passes must be coordinated through Janet Cino, 516-542-2004.)

Save The Date

The Women's Financial Group
is pleased to announce it's
Inaugural Meeting
To be held on **Tuesday, May 24th, 2005** at 6:00 PM
New York Life Building
576 Broad Hollow Road, Melville
Guest Speaker: Roz Goldmacher, President
Long Island Development Group
Topic: The Value of Professional Relationships and Business Success

Reservations Required - RSVP 631-744-7044

FPA of Long Island Upcoming Meetings

Schedule of Monthly Meetings, Seminars and Events

All monthly program meetings will be held 5:30 p.m. – 8:30 p.m.
At the Crest Hollow Country Club in Woodbury, NY

? ?	**April 20, 2005**	**Monthly Program Meeting: Variable Annuities: Uses, Abuses and Best Practices**
? ?	**April 29, 2005**	**Bus Trip to Atlantic City**
? ?	**May 18, 2005**	**Monthly Program Meeting**
? ?	**June 15, 2005**	**Monthly Program Meeting**
? ?	**June 20, 2005**	**Scott Hirschbein Memorial Golf Outing**
? ?	**October 22, 2005**	**Public Awareness Event**
? ?	**October 28, 2005**	**The 6th Annual Symposium and Exhibition**

Visit our web site at www.fpali.org
Registration forms can be downloaded for our different events

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FPA
THE FINANCIAL PLANNING ASSOCIATION

FPA of Long Island
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East Meadow, NY 11554-2522