

Larry Sinsimer

Senior Vice President
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Larry Sinsimer is senior vice president, Practice Management for Fidelity Financial Advisor Solutions (FFAS), a division of Fidelity Investments. Fidelity Investments is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing and other financial products and services to more than 20 million individuals, institutions and financial intermediaries. Fidelity Financial Advisor Solutions was formerly known as Fidelity Investments Institutional Services (FIIS).

Larry joined FFAS in January of 2010 to develop non '40-Act investment products. Since joining the firm, Larry has been appointed Senior Vice President of Practice Management.

Prior to joining FFAS, Larry was Senior Vice President and Managing Director at Eaton Vance, where he built their Separately Managed Account business from scratch to an industry leader in seven years. Before joining Eaton Vance Larry spent seven years as a Senior Vice President and marketing director for all fee-based product at PaineWebber (now UBS), where he helped build one of the most successful mutual fund wrap programs and oversaw the growth of their Prime Consulting Unit, from \$30 billion to over \$100 billion under advisement.

For 15 years prior to joining PaineWebber, Larry was partner or principal in three of the most successful retail distributed asset management firms and was a founding board member of the Money Management Institute (MMI). In 2005, MMI recognized his contribution to the industry by presenting him with the Pioneer of the Industry Award.

Larry has authored many articles for industry publications and wrote the chapter on Asset Allocation for *The World of Money Management* by LeBlanc and Fisher, which serves as a textbook for the asset management industry.

Larry received a BBA in insurance and finance and a Juris Doctorate from New York Law School.

For Investment Professionals Only

Before investing, have your client consider the funds' investment objectives, risks, charges, and expenses. Contact Fidelity for a prospectus or, if available, a summary prospectus containing this information. Have your client read it carefully.